



SYMPHONY

State of Georgia Furniture Contract
 # 99999-SPD0000100-0086
 February 2, 2015 - February 2, 2021
 Cafeteria, Conference & Classroom Tables

3% Dealer Salesperson Spiff

orders up to \$30,000 list	Discount	Dealer Rebate
Delivered and Installed	50%	23%
Inside Delivery	52%	18%
Dock Delivery	56%	13%

Order Total List	extra discount
\$30,001 - \$50,000	4%
\$50,001 - \$100,000	8%
\$100,001 - \$200,000	10%
\$200,001 - \$400,000	12%
\$400,001 - \$600,000	14%
\$600,001 - \$1,000,000	16%